

# BRAND PERFORMANCE CHECK

Suit Supply B.V.

PUBLICATION DATE: JULY 2014

this report covers the evaluation period 01-01-2013 to 31-12-2013

#### ABOUT THE BRAND PERFORMANCE CHECK

Fair Wear Foundation believes that improving conditions for apparel factory workers requires change at multiple levels. Traditional efforts to improve conditions focus primarily on the factory. FWF, however, believes that the management decisions of the clothing brands have an enormous influence for good or ill on factory conditions.

FWF's Brand Performance Check is a tool to evaluate and report on the activities of FWF's affiliate members. The Checks examine how affiliate management systems support FWF's Code of Labour Practices.

In most apparel supply chains, clothing brands do not own factories, and most factories work for many different brands. This means that in most cases FWF affiliates have influence, but not direct control, over working conditions. As a result, the Brand Performance Checks focus primarily on verifying the efforts of affiliates. Outcomes at the factory level are assessed via audits and complaint reports, however the complexity of the supply chains means that even the best efforts of FWF affiliates cannot guarantee results.

Even if outcomes at the factory level cannot be guaranteed, the importance of good management practices by affiliates cannot be understated. Even one concerned customer at a factory can have significant positive impacts on a range of issues like health and safety conditions or freedom of association. And if one customer at a factory can demonstrate that improvements are possible, other customers no longer have an excuse not to act. The development and sharing of these types of best practices has long been a core part of FWF's work.

Improvement of supply chains is a step-by-step process, through which affiliates must address many different issues. FWF affiliates vary greatly in management structures, and have different strengths. The Performance Benchmarking system is designed to reflect these differences, and the many different ways that a company can support better working conditions.

During the Brand Performance Check, FWF staff speak to various employees at the affiliate who have important roles to play in the management of supply chains. FWF verifies the actions of affiliates based on several sources including documentation of activities, financial records, the affiliate's supplier register and staff interviews. Following the Brand Performance Check, FWF summarizes findings in this report, which is made public via www.fairwear.org. The <u>Brand Performance Check Guide</u> provides more information about the indicators and is available for download.

## BRAND PERFORMANCE CHECK OVERVIEW

Suit Supply B.V.

Evaluation Period: 01-01-2013 to 31-12-2013

AFFILIATE INFORMATION	
AFFILIATE INFURMATION	
Headquarters:	Amsterdam, Netherlands
Member since:	07-05-2007
Product types:	Fashion
Production in countries where FWF is active:	China, Italy, Macedonia, Poland, Portugal, Turkey
Production in other countries:	Netherlands, Peru, Spain
BASIC REQUIREMENTS	
Workplan for this evaluation period was submitted?	Yes
Actual supplier register for this evaluation period has been submitted?	Yes
Membership fee has been paid?	Yes
All suppliers have been notified of FWF membership?	Yes
SCORING OVERVIEW	
% of own production under monitoring	94%
Benchmarking score	60
Category	Good

#### Summary:

Suitsupply meets most of FWF's management system requirements. Suitsupply has taken several important steps following the previous Brand Performance Check. It has now monitored over 90% of its supply base, meeting the requirement for members at 3+ years of membership.

The company has a consolidated and stable supplier base. 75% of its total purchasing volume in 2013 came from 4 key suppliers where they have substantial leverage. The company has long term partnerships, established contractual partnership agreements and is in some cases the only international buyer of the factory. This puts Suitsupply in a strong position to request improvements in working conditions. With a local buying office in China, close monitoring possible at key Chinese suppliers who are also working together on making improvements.

In the future, Suitsupply could work on investigating the root causes of overtime and on setting up a plan to prevent excessive overtime. In addition, the company should consider enrolling suppliers in FWF's Workplace Education Programme

#### PERFORMANCE CATEGORY OVERVIEW

Leader: This category is for affiliates who are doing exceptionally well, and are operating at an advanced level.

Good: It is FWF's belief that affiliates who are making a serious effort to implement the Code of Labour Practices—the vast majority of FWF affiliates—are 'doing good' and deserve to be recognized as such. They are also doing more than the average clothing company, and have allowed their internal processes to be examined and publicly reported on by an independent NGO. The majority of affiliates will receive a 'Good' rating.

Needs Improvement: Affiliates are most likely to find themselves in this category when major unexpected problems have arisen, or if they are unable or unwilling to seriously work towards CoLP implementation. Affiliates may be in this category for one year only after which they should either move up to Good, or will be moved to suspended.

Suspended: Affiliates who either fail to meet one of the Basic Requirements, have had major internal changes which means membership must be put on hold for a maximum of one year, or have been in Needs Improvement for more than one year. Affiliates may remain in this category for one year maximum, after which termination proceedings will come into force.

Categories are calculated based on a combination of benchmarking score and the percentage of own production under monitoring. The specific requirements for each category are outlined in the Brand Performance Check Guide.

#### 1. PURCHASING PRACTICES

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
1.1 Percentage of production volume from suppliers where affiliate buys at least 10% of production capacity	75%	Affiliates with less than 10% of a factories' production capacity generally have limited influence on factory managers to make changes.	Supplier information provided by affiliate.	4	4	0

Comment: Suitsupply has a strong collaboration with a select number of suppliers. The close business relationship with the company's five biggest suppliers are laid down in contractual partnership agreements. At these suppliers Suitsupply has substantial leverage, with a buying volume ranging between 20 to 75% of the suppliers' total production capacity. Suppliers are experiencing growth through the growth of Suitsupply. Indirectly this means the company has more influence since they are an important purchaser of their product.

1.2 Percentage of production volume from	78%	Stable business relationships support most	Supplier information	4	4	0
suppliers where a business relationship has		aspects of the Code of Labour Practices, and	provided by affiliate.			
existed for at least five years		give factories a reason to invest in improving				
		working conditions.				

Comment: 78% of Suitsupply's 2013 purchasing volume comes from suppliers where a business relationship exists for more than 5 year. The company aims at having long term relationships and has worked with some suppliers since the start of the company.

1.3 All new suppliers are required to sign and return the Code of Labour Practices before first orders are placed.	Yes	The CoLP is the foundation of all work between factories and brands, and the first step in developing a commitment to improvements.	Signed CoLPs are on file.	2	2	0
1.4 Company conducts human rights due diligence at all new suppliers before placing orders.	Yes	Due diligence helps to identify, prevent and mitigate potential human rights problems at new suppliers.	Documentation may include pre-audits, existing audits, other types of risk assessments.	4	4	0

Recommendation: FWF recommends Suitsupply to cooperate with local stakeholders to further investigate the situation in their production countries, particularly when setting up production in a new country like Myanmar and Indonesia. A risk analysis as part of the decision-making process of selecting new suppliers is an important step to mitigate risk and prevent potential problems. Information from FWF country studies and wage ladders can be used. Health and Safety guidelines are made available by FWF for production staff who visit the factory frequently, to do an initial assessment of health and safety issues.

Comment: While working on samples and prototypes, Suitsupply informs suppliers of FWF membership and the Code of Labour Practices. Historical correspondence or audits regarding CSR are requested. With its extensive experience in China, Suitsupply makes an assessment in terms of social compliance and performance comparing them to the existing suppliers. All production managers and buyers are instructed to conduct a visual inspection of the factory including paying attention to health and safety issues. Suppliers need to show a willingness to cooperate and to improve before Suitsupply can continue the business relationship.

1.5 Supplier compliance with Code of Labour Practices is evaluated in a systematic manner.	Yes, and performance improvement is rewarded	A systemic approach is required to integrate social compliance into normal business processes, and supports good decisionmaking.	Documentation of systemic approach: rating systems, checklists, databases, etc.	2	2	0	
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Comment: Product Managers draft an evaluation report after each visit in which they will also touch base on the main points of the Corrective Action Plan (CAP). In case order quantities increase, orders are spread across the 4 main suppliers. Naturally, the suppliers who perform better or have showed significant improvements, are rewarded with the extra orders. In 2013, Suitsupply phased out one suppliers for several reasons, including audit results, follow up of improvements, and difficult cooperation.

1.6 The affiliate's production planning systems support reasonable working hours.	Strong, integrated systems in place.	Affiliate production planning systems can have a significant impact on the levels of excessive overtime at factories.	Documentation of robust planning systems.	4	4	0	
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Comment: Suitsupply has a strong production planning system that is a shared process with suppliers. It has several means to support reasonable working hours; among others placing orders in low season and spreading production with never out of stock items. The company plans a year ahead and knows the production capacity of each supplier. The company spreads their monthly quantities across its suppliers who then have space to look for other clients. Given that Suitsupply is a wholesale company, they are not guided by tight deadlines of retailers.

1.7 Degree to which affiliate mitigates root causes of excessive overtime.  Intermediate efforts	Some production delays are outside of the control of affiliates; however there are a number of steps that can be taken to address production delays without resorting to excessive overtime.	Documentation of root cause analysis and positive steps taken to manage production delays or improve factory processes.	6	0	
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Recommendation: Suitsupply could discuss with factory management on the causes of excessive overtime and provide support to manage overtime. Outcomes of a root cause analysis can be used for identifying strategies that minimise the impact of its sourcing practice on working hours. If necessary, the affiliate could hire local experts to analyse root cause of excessive overtime in cooperation with the supplier. FWF could recommend qualified persons upon request.

Comment: Suitsupply delivers own fabrics. As a result, the company can ensure fabric arrives on time and control the entire production process. For some orders Suitsupply noticed delivery dates were not met. Suppliers indicated production time was too tight. Suitsupply responded by extending the lead times with two weeks. Suitsupply is flexible to place orders at suppliers in low seasons to limit the effects of peaks in demand and ease production pressure on suppliers in peak periods. One audit at a Chinese supplier did show excessive overtime. Another audit in Macedonia showed in-transparent records; for that reason the audit team could not establish the exact working hours.

1.8 Affiliate's pricing policy allows for payment of at least the legal minimum wages in production countries.	Country-level policy	The first step towards ensuring the payment of minimum wages - and towards implementation of living wages - is to know	Formal systems to calculate labour costs on per-product	2	4	0
		the labour costs of garments.	or country/city level.			

Recommendation: With the experience of local production staff and close relationship Suitsupply has with suppliers, a suggestion would be to investigate the cost of labour more closely in relation to the company's own pricing policy.

Comment: Suitsupply can demonstrate the production costs at a style level and is aware of the overall prices of the factory. For few suppliers the exact cost of labour is known, including the margins of the suppliers.

1.9 Affiliate actively responds if suppliers fail to pay legal minimum wages.	No minimum wage problems reported	If a supplier fails to pay minimum wage, FWF affiliates are expected to hold management of the supplier accountable for respecting local labour law.	Complaint reports, 2 CAPs, additional emails, FWF audit reports or other documents that show minimum wage issue is reported/resolved.	2	-2	
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Comment: Although two suppliers were not transparent with documentation during the audits, there was no evidence found of payment below minimum wage.

1.10 Evidence of late payments to suppliers by affiliate.	No	Late payments to suppliers can have a negative impact on factories and their ability to pay workers on time. Most garment workers have minimal savings, and even a brief delay in payments can cause serious problems.	Based on a complaint or audit report; review of factory and affiliate financial documents.	0	-1
1.11 Degree to which affiliate assesses root causes of wages lower than living wages with suppliers and takes steps towards the implementation of living wages.	Factory-level approach	Sustained progress towards living wages requires adjustments to affiliates' policies.	Documentation of policy assessments and/or concrete progress towards living wages.	8	0

Comment: Suitsupply has conducted assessments to gain more insight into costing and the relation to labour costs. It discussed wage ladders with suppliers after an audit took place. In contractual agreements with suppliers, a salary increase is established which is in some cases covered by the factory and in other cases by Suitsupply.

1.12 Affiliate sources from an FWF factory member.	No	When possible, FWF encourages affiliates to source from FWF factory members. On account of the small number of factories this is a 'bonus' indicator. Extra points are possible, but the indicator will not negatively affect an affiliate's score.	Supplier information provided by affiliate.	N/A	1	0
1.13 Percentage of production volume from factories owned by the affiliate.	None	Owning a supplier increases the accountability and reduces the risk of unexpected CoLP violations. Given these advantages, this is a bonus indicator. Extra points are possible, but the indicator will not negatively affect an affiliate's score.	Supplier information provided by affiliate.	N/A	2	0

### PURCHASING PRACTICES

Possible Points: 40

#### 2. MONITORING AND REMEDIATION

BASIC MEASUREMENTS	RESULT	COMMENTS
% of own production under standard monitoring (excluding low-risk countries)	72%	
% of own production in low risk production countries where FWF's Low Risk policy has been implemented	22%	FWF low risk policy should be implemented. 0 = policy is not implemented correctly. N/A = no production in low risk countries.
Total of own production under monitoring	94%	Minimums: 1 year: 40%; 2 years 60%; 3 years+: 90% Measured as a percentage of turnover.

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
2.1 Specific staff person is designated to follow up on problems identified by monitoring system	Yes	Followup is a serious part of FWF membership, and cannot be successfully managed on an ad-hoc basis.	Manuals, emails, etc., demonstrating who the designated staff person is.	2	2	-2

Comment: The Product Managers together with the CEO are taking care of the purchase policy. The Production Manager in China set up a buying office in Wenzhou, which takes care of all buying office related duties. They are present onsite almost daily to ensure high quality and set labour practices.

	FWF considers efforts to resolve CAPs to be one of the most important things that affiliates can do towards improving working conditions.	Documentation of remediation and followup actions taken by affiliate.	4	8	-2	
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Comment: Audit findings are discussed directly onsite with factory management. Particularly given the Product Manager located in China, close monitoring is made possible with a schedule follow up CAPs regularly. At one factory in China, important improvements are made regarding the coverage of social security.

2.3 Percentage of production volume from suppliers that have been visited by the affiliate in the past financial year	96%	Formal audits should be augmented by annual visits by affiliate staff or local representatives. They reinforce to factory managers that affiliates are serious about implementing the Code of Labour Practices.		4	4	0
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Comment: The Product Managers visit the suppliers in China and new suppliers four times per year. Other suppliers are visited twice a year.

2.4 Existing audit reports from other sources are collected.	No existing reports/all audits by FWF or FWF affiliate	Existing reports form a basis for understanding the issues and strengths of a supplier, and reduces duplicative work.	Audit reports are on file; evidence of followup on prior CAPs. Reports of quality assessments.	N/A	3	0
2.5 Audit Report and Corrective Action Plan (CAP) findings are shared with factory. Improvement timelines are established in a timely manner	Yes	FWF audit reports should be shared and discussed with suppliers within two months of audit receipt. Timely sharing of information and agreement on corrective actions is essential for improvement. A reasonable time frame should be specified for resolving findings.	Corrective Action Plans, emails; findings of followup audits; brand representative present during audit exit meeting, etc.	2	2	-1
2.6 High risk issues specific to the affiliate's supply chain are identified and addressed by the monitoring system.	Intermediate Capacity	Different countries and products have different risks associated with them; monitoring systems should be adapated to allow appropriate human rights due diligence for the specific risks in each affiliates' supply chain.	Documentation may take many forms; additional research, specific FWF project participation; extra monitoring activities, extra mitigation activities, etc.	3	6	0

Recommendation: Suitsupply could pay specific attention to the low wages in Macedonia and investigate whether they can provide additional measures as support and integrate that in the monitoring system. With regards to communication and social dialogue, Suitsupply could consider organizing trainings in China.

Comment: Given the local presence in China, Suitsupply is well aware of the risks associated with production in this country. The company has a structured approach to address issues at all the Chinese suppliers, enabling communication and cooperation between the suppliers to implement improvements.

2.7 Affiliate cooperates with other customers in resolving corrective actions at shared suppliers	No CAPs active or no shared suppliers.	Cooperation between customers increases leverage and chances of successful outcomes. Cooperation also reduces the changes of a factory having to conduct multiple Corrective Action Plans about the same issue with multiple customers.	Shared CAPs, evidence of cooperation with other customers.	N/A	2	-1
2.8 Monitoring requirements are fulfilled for production in low-risk countries	Yes	Low risk countries are determined by the presence and proper functioning of institutions which can guarantee compliance with basic standards.	Documentation of visits, notification of suppliers of FWF membership; posting of worker information sheets, completed questionnaires.	2	2	0

Comment: Suppliers in low risk countries are frequently visited and it is checked whether the CoLP is posted.

2.9 External brands resold by the affiliate who have completed and returned the external brand questionnaire. (% of external sales volume)	No external brands resold	FWF believes it is important for affiliates that have a retail/wholesale arm to at least know if the brands they resell are members of FWF or a similar organisation, and in which countries those brands produce goods.	Questionnaires are on file.	N/A	3	0	
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3	No external orands resold	FWF believes affiliates who resell products should be rewarded for choosing to stock external brands who also take their supply chain responsibilities seriously.	Supplier register; Documentation of sales volumes of products made by FWF or FLA members.	N/A	3	0	
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## MONITORING AND REMEDIATION

Possible Points: 24

## 3. COMPLAINTS HANDLING

BASIC MEASUREMENTS	RESULT	COMMENTS
Number of worker complaints received since last check	1	At this point, FWF considers a high number of complaints as a positive indicator, as it shows that workers are aware of and making use of the complaints system.
Number of worker complaints in process of being resolved		
Number of worker complaints resolved since last check	1	

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
3.1 A specific employee has been designated to address worker complaints	Yes	Followup is a serious part of FWF membership, and cannot be successfully managed on an ad-hoc basis.	Manuals, emails, etc., demonstrating who the designated staff person is.	1	1	-1
3.2 System exists to check that the Worker Information Sheet is posted in factories	Yes	The Worker Information Sheet is a key first step in alerting workers to their rights.	Photos by company staff, audit reports, checklists from factory visits, etc.	2	2	0

Comment: It is checked during visits whether the CoLP is posted.

3.3 Percentage of FWF-audited factories where at least half of workers are aware of the FWF worker helpline.	0%	The FWF complaints procedure is a crucial element of verification. If factory-based complaint systems do not exist or do not work, the FWF worker helpline allows workers to ask questions about their rights and file complaints. Factory participation in the Workplace Education Programme also count towards this indicator.	Percentage of audited factories where at least 50% of interviewed workers indicate awareness of the FWF complaints mechanism + percentage of factories in WEP programme.	-2	4	-2
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Requirement: Suitsupply should stimulate its suppliers to participate in WEP trainings, to raise awareness about the existence and the functioning of FWF's worker hotline. In addition to sending the worker information sheet, affiliates can use the worker information cards available for download on FWF's website.

Comment: Audits conducted by FWF showed workers were not aware of the CoLP; factory policies were not communicated and workers did not receive training.

3.4 All complaints received from factory workers are addressed in accordance with the FWF Complaints Procedure	Yes	Providing access to remedy when problems arise is a key element of responsible supply chain management. Affiliate involvement is often essential to resolving issues.	Documentation that affiliate has completed all required steps in the complaints handling process.	3	6	-2	
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Comment: Suitsupply actively responded to a complaint by a worker who was not able to resign from the factory. After action taken by Suitsupply, the plaintiff informed FWF that the factory officially accepted his resignation request and that he received the resignation form from management.

3.5 Cooperation with other customers in addressing worker complaints at shared suppliers	No complaints or cooperation not possible / necessary.	Because most factories supply several customers with products, involvement of other customers by the FWF affiliate can be critical in resolving a complaint at a supplier.	Documentation of joint efforts, e.g. emails, sharing of complaint data, etc.	N/A	2	-2	
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#### **COMPLAINTS HANDLING**

Possible Points: 13

#### 4. TRAINING AND CAPACITY BUILDING

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
4.1 All staff is made aware of FWF membership requirements	Yes	Preventing and remediating problems often requires the involvement of many different departments; making all staff aware of FWF membership requirements helps to support cross-departmental collaboration when needed.	Emails, trainings, presentation, newsletters, etc.	1	1	-1

Comment: All staff members of Suitsupply is informed of FWF membership requirements. The Buying Department is well aware of the FWF membership and the activities carried out in connection with the membership. Information sessions on among others FWF membership is given to sales staff. New employees are informed about CSR related matters during their general training at "Suit school". All staff, whether IT, salespersons or executive, attend this training. In this training Suitsupply discusses working conditions in high risk countries and how to make a change in the textile industry.

4.2 Ongoing training in support of FWF requirements is provided to staff in direct contact with suppliers.	Sourcing, purchasing and CSR staff at a minimum should possess the knowledge necessary to implement FWF requirements and advocate for change within their organisations.	FWF Seminars or equivalent trainings provided; presentations, curricula, etc.	0	2	0
4.3 All sourcing contractors/agents are informed about FWF's Code of Labour Practices.	Agents have the potential to either support or disrupt CoLP implementation. It is the responsibility of affiliate to ensure agents actively support the implementation of the CoLP.	Correspondence with agents, trainings for agents, FWF audit findings.	1	2	-2

**Recommendation**: FWF recommends Suitsupply to further strengthen the involvement of agents to support the implementation of the CoLP.

4.4 Factory participation in Workplace Education Programme (where WEP is offered; by production volume)	Lack of knowledge and skills on best practices related to labour standards is acommon issue in factories. Good quality training of workers and managers is a key step towards sustainable improvements.	Documentation of relevant trainings; participation in Workplace Education Programme.	0	6	0	
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Requirement: In order to ensure awareness and enhance understanding of the relevant labour standards, grievance mechanisms and the importance of a good mechanism for communication between employers and workers in the workplace, FWF developed the Workplace Education Programme. This programme is offered in the 4 priority countries. Suit Supply should motivate its main supplier(s) to join WEP trainings.

4.5 Factory participation in trainings (where WEP is not offered; by production volume)	0%	In areas where the Workplace Education Programme is not yet offered, affiliates may arrange trainings on their own or work with other training-partners. Trainings must meet FWF quality standards to receive credit for this	Curricula, other documentation of training content, participation and outcomes.	0	4	0	
		indicator.					

Recommendation: All factory workers should be informed about the labour standards and the process of monitoring and remediation. In order to further communication between employers and workers in the workplace FWF recommends affiliates to ensure suppliers participate in trainings in countries where the WEP is not offered.

#### TRAINING AND CAPACITY BUILDING

Possible Points: 15

#### 5. INFORMATION MANAGEMENT

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
5.1 Level of effort to identify all production locations and update supplier information.	Intermediate	Any improvements to supply chains require affiliates to first know all of their suppliers and production locations.	Supplier information provided by affiliate. Financial records of previous financial year. Documented efforts by affiliate to update supplier information from its monitoring activities.	3	6	-2

Recommendation: It is advised to develop a systematic approach to complete the supplier list and ensure subcontractor information is included. Information can be automatically updated with information from audit reports and complaints.

5.2 A system exists to allow purchasing, CSR and other relevant staff to share information with each other about working conditions at suppliers	Yes	CSR, purchasing and other staff who interact with suppliers need to be able to share information in order to establish a coherent and effective strategy for improvements.	Internal information system; status CAPs, reports of meetings of purchasing/CSR; systematic way of storing information.	1	1	-1	
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Comment: Within the buying department, all product managers are responsible for working on the implementation of the Code of Labour Practices. Findings and updates are shared in regular department meetings. Supplier information is updated by product managers in FWFs online information management system.

## INFORMATION MANAGEMENT

Possible Points: 7

#### 6. TRANSPARENCY

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
6.1 Communication about FWF membership adheres to the FWF communications policy	Yes	FWF membership should be communicated in a clear and accurate manner. FWF guidelines are designed to prevent misleading claims.	Logo is placed on website; other communications in line with policy. Affiliates may lose points if there is evidence that they did not comply with the communications policy.	1	1	-2

Requirement: FWF requires affiliates to include the FWF logo on the website.

Comment: FWF membership is mentioned on Suitsupply's corporate website in correct wording.

6.2 Affiliate engages in advanced reporting activities	No	Good reporting by members helps to ensure the transparency of FWF's work and shares best practices with the industry.	Affiliate publishes one or more of the following on their website: Brand Performance Check, Audit Reports, Supplier List.	0	1	0
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Recommendation: FWF recommends the affiliate to publish one or more of the following reports on its website: brand performance check, audit reports, supplier information. Good reporting by members helps to ensure the transparency of the affiliate and FWF's work.

6.3 Social Report is submitted to FWF and is published on affiliate's website	Complete report	The Social Report is an important tool for brands to transparently share their efforts with	Report adheres to FWF guidelines for	1	2	-2
positioned on arritage 5 woodies	submitted to FWF	stakeholders.	Social Report content.			

Requirement: FWF approach requires transparency on affiliates work towards social standards. The social report needs to be submitted to FWF and published on affiliate's website.

## TRANSPARENCY

Possible Points: 4

#### 7. EVALUATION

PERFORMANCE INDICATORS	RESULT	RELEVANCE OF INDICATOR	DOCUMENTATION	SCORE	MAX	MIN
7.1 Systemic annual evaluation of FWF membership is conducted with involvement of top management	Yes	An annual evaluation involving top management ensures that FWF policies are integrated into the structure of the company.	Meeting minutes, verbal reporting, Powerpoints, etc.	2	2	0

Comment: FWF membership is evaluated when writing the social report and reviewing the performance check. In 2013 Suitsupply's Chinese suppliers were invited to the flagship store in New York. This entire trip was organized to discuss CSR related issues with the Chinese buying office, Head of Buying, and CEO. A sustainability strategy and direction was set up for the future. The goal is to have similar conventions with Chinese suppliers at least twice a year, to discuss the next season's capacity planning. Moreover, the head of buying is integrating the CSR throughout the entire production department.

7.2 Percentage of required changes from previous Brand Performance Check implemented by affiliate	66%	In each Brand Performance Check report, FWF may include requirements for changes to management practices. Adherence to these requirements is an important part of FWF membership.	Affiliate should show documentation related to the specific requirements made in the previous Brand Performance Check.	6	8	-4	
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Comment: Suitsupply has made several steps after the previous performance check. It has now monitored over 90% of its supply base and has conducted a research to gain more insight into costing and the relation to labour costs. Moreover, it has improved its internal system to evaluate supplier compliance and track progress of remediation at suppliers. The goal for next year is to raise awareness of workers' rights in factories by organizing training.

## **EVALUATION**

Possible Points: 10

## RECOMMENDATIONS TO FWF

N/A

## SCORING OVERVIEW

CATEGORY	EARNED	POSSIBLE
Purchasing Practices	31	40
Monitoring and Remediation	17	24
Complaints Handling	4	13
Training and Capacity Building	2	15
Information Management	4	7
Transparency	2	4
Evaluation	8	10
Totals:	68	113

#### BENCHMARKING SCORE (EARNED POINTS + POSSIBLE POINTS)

60

#### PERFORMANCE BENCHMARKING CATEGORY

Good

#### BRAND PERFORMANCE CHECK DETAILS

Π	ate	οf	<b>Brand</b>	Performa	ance	Chec	k
u	ale	UΙ	DIANU	1 61101111	alice	01150	Λ.

15-05-2014

Conducted by:

Annabel Meurs

Interviews with:

Roos Fleuren (Head of Buying department) Melanie Ditters (Product Manager)

#### Audit Summary:

Publication of the audit summary section previously included in Brand Performance Checks has been suspended while Fair Wear Foundation develops a new information system to manage and summarize the data. Future Brand Performance Checks will include improved usability and transparency for audit data.